

Stages and Wages of the Homebuilding Industry

1: Getting Started

Construction Management, Financial Management, Public Relations, & Advertising

Occupation	Hourly Rate	Annual Openings
Accountant	\$30.69	274
Advertising	\$22.04	28
Auditor	\$30.69	274
Business Owner		
Construction Manager	\$50.13	25
Data Base Administrator	\$37.57	78
Escrow Officer	\$28.49	9
Human Resources	\$21.99	56
Land Developer	\$32.08	5
Lawyer	\$55.78	114
Marketing	\$32.56	162
Paralegal	\$25.83	47
Payroll & Timekeeping Clerk	\$20.40	40
PR Manager	\$53.63	15
PR Specialist	\$32.20	64
Secretary	\$17.28	205
Human/Labor Relations	\$21.99	56

2: The Design

House Design, Interior Design, Selecting Plumbing, Electrical and Cabinet Fixtures, & Site Selection

Occupation	Hourly Rate	Annual Openings
Architect	\$40.58	27
CAD Operator	\$25.52	14
Civil/Structural Engineer	\$48.84	108
Computer Programmer	\$38.88	70
Draftsperson	\$43.94	1
Engineering Tech.	\$28.57	14
Fabricator	\$12.85	28
Interior Designer	\$22.64	11
Manufacture Displayer	\$26.14	256
Procurement Clerk	\$21.76	26
Wholesale Buyer	\$28.70	22
Residential Designer	\$22.64	11
Surveyor	\$43.43	12

3: Breaking Ground

Determining Materials Costs and Purchasing, Zoning & Permits, Site Preparation

Occupation	Hourly Rate	Annual Openings
Cost Estimator	\$29.67	50
Heavy Equip. Operator	\$32.49	50
Paralegal	\$25.83	47
Purchasing Agent	\$31.03	58
Regional Planner	\$39.60	29
Systems Analyst	\$38.06	247
Wholesale Buyer	\$28.70	22

4: Firm Foundation

Purchasing Building Materials, Identifying Suppliers (Retail/Wholesale), Laying the Foundation/Pest Control, Framing

Occupation	Hourly Rate	Annual Openings
Architect	\$40.58	27
Supply Salesperson	\$26.14	256
Carpenter Frammer	\$25.13	130
Concrete Pourer	\$22.03	30
Building Inspector	\$33.41	27
Construction Manager	\$50.13	25
Craft Laborer	\$19.97	76
Credit Agent	\$34.47	11
Credit Authorizer	\$30.12	120
Exterminator	\$15.13	7
Finisher	\$22.03	30
First Line Supervisor	\$22.04	40
Loan Clerk	\$19.58	50
Purchasing Mgr.	\$50.19	14



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5: The Interior

Electrical Wiring, Plumbing & Septic, HVAC & Insulation, Smart House Enhancements, Drywall & Tapers

Occupation	Hourly Rate	Annual Openings
Dispatcher	\$17.53	48
Drywall Installer	\$24.06	18
Electrical Engineer	\$58.94	60
Electrician	\$27.57	102
Plumbers & Pipefitters	\$21.70	83
Electronic Engineer	\$45.58	46
Environmental Specialist	\$37.61	86
HVAC Tech. & Duct Installer	\$22.00	54
Laborer	\$12.89	76
Lathers (Machinists)	\$19.82	40
Plasterer	\$19.07	4
Septic Tank Installer	\$17.07	5
Smart House Technician		
Structural Iron Worker	\$32.08	9
Taper	\$24.68	9

6: The Exterior

Stucco, Brick Siding, Soffit and Fascia, Install Windows & Doors, Roofing, Garage Driveway, Patio, & Sidewalks

Occupation	Hourly Rate	Annual Openings
Bricklayer	\$24.79	6
Carpentry Framer	\$25.13	130
Concrete Mason	\$22.03	30
Construction Manager	\$50.13	25
Heavy Equip. Operator	\$32.49	50
Roofer (Helper & Laborer)	\$10.41	41
Stone Mason	\$25.54	2
Stucco Mason	\$19.07	4
Terrazzo Worker	\$19.79	26
Window Fabricators	\$18.64	13

7: Finishing Touches

Flooring, Internal Finishing (Carpentry, Painting, Tiling), External Finishing and Trim, Landscaping, Pest Extermination, Clean Up Site

Occupation	Hourly Rate	Annual Openings
Appliance Installer	\$17.78	8
Brick/Stone Mason	\$24.79	6
Cabinet Maker	\$12.99	10
Cable Installer	\$30.30	6
Carpenter Finisher	\$25.13	130
Carpet Installer	\$19.02	6
Countertop Installer	\$19.79	26
Home Ent. Installer	\$17.68	6
Exterminator	\$15.13	7
Fence Erector	\$12.70	8
Security Alarm Inspector	\$17.77	29
Groundskeeper	\$12.67	240
Hardwood Flooring Installer	\$25.13	130
Sheet Metal Worker	\$29.99	12
Nursery Owner	\$27.86	12
Painter	\$16.94	107
Paperhanger	\$23.12	1
Plumbing Fixture Installer	\$21.70	83
Tile and Marble Setters	\$19.79	26

8: Finding the Homeowner

Selling the House, Marketing and Sales, and Financial Closing (Legal Aspects)

Occupation	Hourly Rate	Annual Openings
Appraiser	\$34.99	12
Bankers	\$19.58	50
Bookkeeper	\$18.79	222
Building Inspector	\$33.41	27
Handyman	\$18.78	192
Insurance Agent	\$27.12	119
Mover	\$12.27	568
Photographer	\$15.03	7
Real Estate Manager	\$32.63	37
Publisher	\$24.35	4
Real Estate Agent	\$31.09	28
Sales Engineer	\$46.40	25
Title Examiner	\$28.49	9
Web Designer	\$23.16	34